

# THE ESTIMATOR

The official newsletter of the National Professional Construction Estimators Association of America, Inc.

WINTER  
2024



2024 NATIONAL CONVENTION  
April 24 - 27  
Crowne Plaza  
1060 Center Street  
North Augusta, SC

PROFESSIONAL  
Construction Estimators  
ASSOCIATION

**JOIN US**  
*in Augusta*

**You Are Being  
CALLED  
To Convention**

*The Call has arrived!*

## Special Points of Interest

### Upcoming Chapter Events

[Read more on page 2](#)

### All the 2024 Convention News!

- Call to Convention
- Speakers
- Registration

[Read more on page 4](#)

### Chapter Event Picture Galleries

[Beginning on page 5](#)



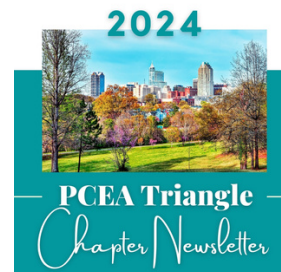


# Chapter Happenings!

Click the images for event details

## Inside this Issue

Chapter Happenings	2
Building futures: US Department of Labor promotes safety to newest generation of construction workers in Southeast's largest student career event	3
All your Convention Updates!	4
• Call to Convention	
• Speakers	
• Registration	
National Deadlines are Approaching	5
Chapter Event Picture Galleries	5 - 6
Chapter Reports	7 - 8
2023 - 2024 National Board of Directors	9



**PCEA Charlotte mingles with NAWIC and CREW**

March 13, 2024 5:30 pm

**Charlotte**

**NAWIC** The National Association of Women in Construction

**CREW CHARLOTTE**

**PCEA Triangle**

**Don Mizzelle Golf Tournament**

MacGregor Downs Country Club

March 18, 2024

**Triangle**

**PCEA Orlando**

**Bowling Night**

**Primrose Lanes**

March 19 - 4 pm

**PCEA Catawba Valley**

Welcomes

Catawba County

Business Process Manager

**Alex Hayden**

**catawba county**

Fresh Chef Restaraunt

March 21

5:30 pm

**Catawba Valley**

**PCEA Orlando**

**Seafood on the Lake**

Orange County Sportsmans Club

April 11 - 4:30 pm

PARTICIPATION • CONTRIBUTION

## MISSION STATEMENT

To promote and improve the construction industry through education of the Association's membership and education of young people.

The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

EDUCATION • ACHIEVEMENT

# Building futures: US Department of Labor promotes safety to newest generation of construction workers in Southeast's largest student career event

February 13, 2024

## *OSHA focuses on ensuring tomorrow's workers stay safe at Atlanta career expo*

ATLANTA – Experts from the U.S. Department of Labor's Occupational Safety and Health Administration will welcome thousands of students – from Georgia's middle, high and tech schools – to the 2024 Construction Ready Career Expo in Atlanta. The event highlights the importance of on-the-job safety to the industry's next generation of workers.

Held at the Georgia World Congress Center from Feb. 22–23, the event will focus on careers in construction and related fields with specialties such as safety, highway construction, electrical contracting, energy, drywall, tile, roofing and more. Exhibits will feature machinery and tools, and participants will be on hand to answer questions about career options and skills needed in various industry fields.

"Connecting with the thousands of students who walk through the doors and sharing the value of job safety is exactly what our OSHA team is passionate about," said OSHA Regional Administrator Kurt Petermeyer in Atlanta. "We participated in 2023 and we're thrilled to join this event again. It is a great way for students to explore careers in skilled trades. The career expo also gives OSHA an excellent opportunity to partner with industry leaders and educators of these prospective construction workers."

OSHA's youth safety campaign is part of the agency's Young Worker Initiative, which provides information and resources to teenagers, parents, educators and employers to ensure safe and rewarding work experiences for summer employees. For more information on workplace safety for teens, visit OSHA's website, Young Workers – You have rights!

Construction Ready will also welcome teachers, school administrators, parents, industry experts and volunteers. The expo acts as a simulated construction site where all attendees must wear a hard hat, safety glasses, long pants and closed-toe shoes. The expo expects to attract more than 9,000 attendees. Safety will be supervised by industry professionals.

Under the Occupational Safety and Health Act of 1970, employers are responsible for providing a safe and healthy workplace for their employees. Learn more about OSHA.

Media Contact:

Erika Ruthman, 678-237-0630, [ruthman.erika.b@dol.gov](mailto:ruthman.erika.b@dol.gov)  
Eric R. Lucero, 678-237-0630, [lucero.eric.r@dol.gov](mailto:lucero.eric.r@dol.gov)

Release Number: 24-142-ATL (51)

<https://www.osha.gov/news/newsreleases/region4/02132024-0>







**2024 Convention Registration is LIVE**

**and the Call to Convention is available!**

click the buttons for details

**This year's agenda is STACKED with seminars!**

Download the Call to Convention now to see what we have planned for you in Augusta.

**IT'S NOT TOO LATE!**



SKIP YOUR  
REGISTRATION  
FEES WITH SOME  
OF OUR  
SPONSORSHIPS

or join the sponsor roster with little  
commitment as a Mulligan Sponsor - \$250

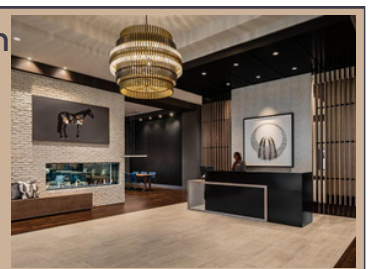
**Book your hotel room  
in our group block!**

Rooms must be reserved by

**March 29th**

to secure our group rate

*\*click this box to reserve your room!\**



**Thank you to our sponsors!**

*Past Presidents Sponsor*

**CLAYTON**  
ENGINEERING & DESIGN

*Mulligan Sponsors*



**PS=0**

*Eagle Sponsor*



**menard**

*Birdie Sponsors*

Georgia Drywall LLC  
Depot • Retail • Wholesale • Remodel • College • Home • Studio • Farm

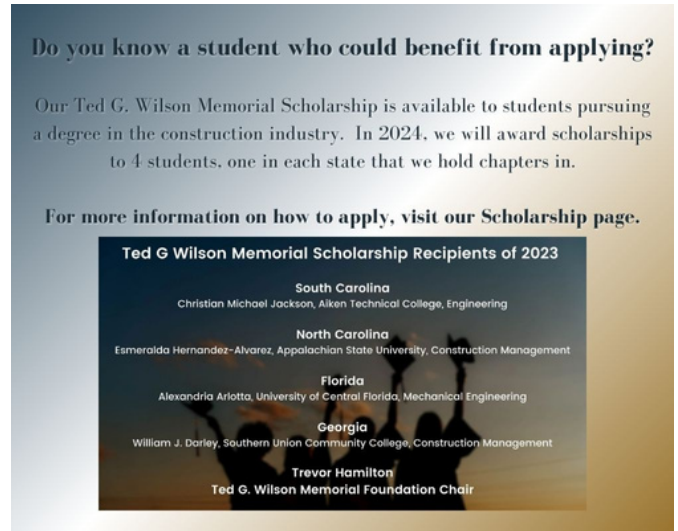
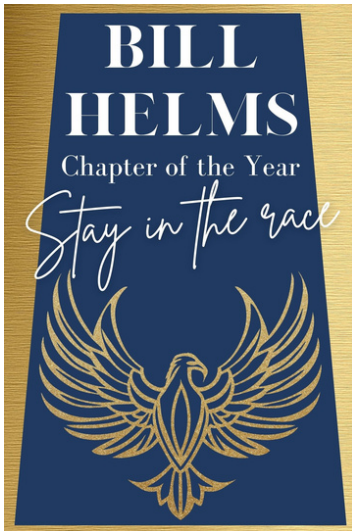
**BEAM**  
BeamGeneralContractors.com





# Deadlines are almost here!

(click for details)



## How Orlando Chapter spent it's winter...





# PCEA Chapter's Poker Night



## Chapter Meetings



### Central Savannah River Area Chapter

#### Board for 2023-2024 Term:

President: Mark Stephens, Cost Segregation Services

VP: Membership, Kat Sanders, Centennial Contractors

VP Programs: Steve Munn, MAI Risk Advisors

Secretary: Cara Wilson, Gage Consulting and Construction

Treasurer: David Eller, Georgia Drywall

National Director: Steve Munn

#### Recent Speakers:

Our February meeting we did a "Leads and Needs" program where we went around the room and shared news of projects in our area, shared leads with one another, and asked for introductions to people our members are trying to get in front of.

Our January meeting we did a GC panel discussion with members David Lewis of Burgh Construction, Cara Wilson of Gage Consulting, and Kat Sanders of Centennial Contractors. A very interesting and engaging conversation.

#### Social Events:

Our Christmas Social was at The Partridge Inn on December 14th and was an enjoyable, festive evening.

#### New Members:

No new members. However we are having a Visitor's Day meeting in March where we're all inviting guests to attend and encourage them to hopefully join!

#### Golf Tournament:

After our most successful golf tournament yet, we are already planning the next.

#### Bass Tournament Scholarship Fundraiser

We are excited about our new fundraiser, which is a bass tournament on April 27th of Convention. We plan to live stream the weigh in and prize presentations to the hospitality room back at convention. Early estimates have us earning \$12K net.

#### Newsletter:

If anyone wants to subscribe to our newsletter, please let Kat know at [ksanders@cce-inc.com](mailto:ksanders@cce-inc.com).

#### Convention 2024 News:

Our monthly meetings are now bi-weekly and we're excited and confident this will be our best convention in year. We have at least twice as many presentations planned to maximize the value of attending the convention.

I'm asking all board members to aggressively encourage their membership to attend, to sponsor, and spread the word about what will be our best convention in years.

Steve Munn  
National Director



### Columbia Chapter

Greetings from the Columbia chapter.

Our chapter did not hold a December 2024 meeting.

Our January 11 membership meeting was held at the British Bulldog Pub in Columbia. Our speaker was Carl Blackstone, the CEO of the Greater Columbia Chamber of Commerce. Carl discussed current and new business developments in the City. He has provided background information on how the City of Columbia has developed over the years compared with other metropolitan cities.

Our February 8 gathering was a Significant Others social event held at the scenic Liberty Tap Room overlooking Lake Murray in Irmo, SC.

If you are in the Columbia area on the 2nd Thursday of the month you are welcome to attend our monthly membership meeting at the British Bulldog Pub at 1220 Bower Parkway, Suite E-10 in Columbia. Social starts at 6:00 PM

Respectfully,

Glenn Hessee  
National Director

### Triangle Chapter

Greetings from the Triangle Chapter.

We have had a very productive year so far. In November, we had a membership drive kickoff at Drive Shack where we could go shank a few golf balls and not have to chase after them or go search for them in the woods. We added six new members from that event. In December, we had our annual Christmas party at Tribeca Tavern in Cary, NC. It was well attended, and the food was great. In January, we had Dylan Mains of Toga AI give a presentation of their latest AI takeoff software. The advances they have done since the presentation they had in Knoxville, TN at last year's national convention are leaps and bounds above their capabilities since then.

In February, we are having a lunch meeting at Cantina 18 at 11:30 AM.

In March, we will have our annual March Madness social at Wild Wings Café at Brier Creek on March 21st. Come join us if you are in town.

We are also having a golf tournament on March 18th at MacGregor Downs Country Club in Cary, NC. Registration is now available on our website.

We are continuing to fund our scholarship at Wake Tech Community College to make it an endowment scholarship for those in the construction related curriculums.

Meagan Carothers continues to find wonderful places for our membership meetings and great speakers and topics. We want to thank her for all the arduous work she is putting in, especially after having her second child recently.

If you are in the Raleigh area on the third Thursday of the month, check our website or give one of our members a call to find out where our meeting will be.

Respectfully,

Kevin Sherron  
National Director



# National Board of Directors

## 2023 - 2024



**Trevor Hamilton**  
National President  
Willis Estimating  
Orlando, FL



**Adam Blalock**  
National Past President  
Carolina Concrete Coatings  
Raleigh, NC



**Anthony Luise**  
National President-Elect  
Army of Painters  
Raleigh, NC



**Rob Bauer**  
National Vice President  
Construction Cost Services  
Orlando, FL



**Chris Kelley**  
National Secretary  
J.D. Beam  
Raleigh, NC



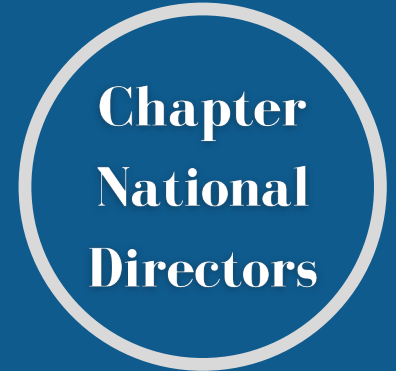
**Ben Carter**  
National Treasurer  
Wood Partners  
Charlotte, NC



**Randall Williams**  
Executive Director  
Clayton Engineering & Design  
Hickory, NC



**Steve Munn**  
Executive Director  
MAI Risk Advisors  
Augusta, GA



**Randall Williams - Clayton Engineering**

Catawba Valley National Director

**Andrew Ward - Airo Mechanical**

Charlotte National Director

**Glenn Hessee - 84 Lumber**

Columbia National Director

**Steve Munn - MAI Risk Advisors**

Central Savannah River Area National Director

**Shannon Thomas - WG Yates**

Orlando National Director

**Wesley Ferree - Guaranteed Supply Co.**

Triad National Director

**Kevin Sherron - Core & Main**

Triangle National Director



Professional Construction Estimators  
Association of America, Inc.

### Contact Us

PO Box 9146  
Charlotte, NC 28299

### Office Manager

Kate Galindo  
[pcea@pcea.org](mailto:pcea@pcea.org)

Find us on the web

[www.pcea.org](http://www.pcea.org)