

# THE ESTIMATOR

The official newsletter of the National Professional Construction Estimators Association of America, Inc.

SUMMER 2023



## Special Points of Interest

### Upcoming Chapter Events

[Read more on page 1](#)

### Save the Date!

CSRA Chapter releases details about the 2024 Convention

[Read more on page 4](#)

### Convention Survey

Tell us what you want to experience in Augusta!

[Read more on page 5](#)

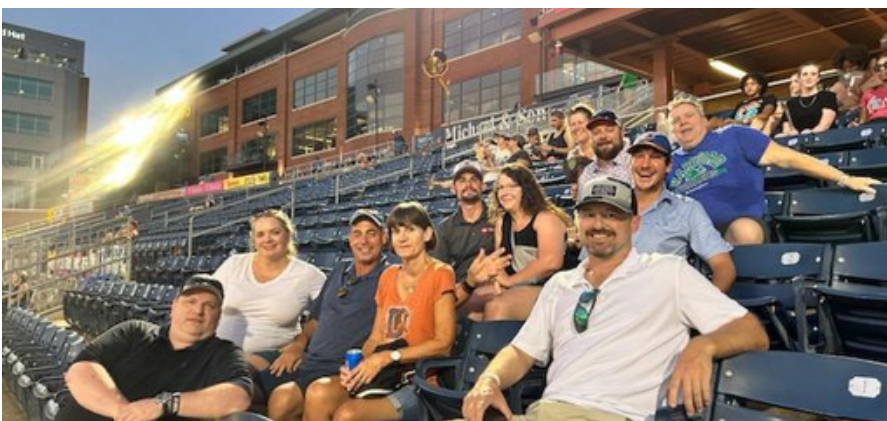
### Catch up on local chapter socials

[See more on page 5](#)



**PCEA Triangle Chapter enjoys an evening of baseball as the Durham Bulls defeat the Charlotte Knights!**

**July 2023**







# Chapter Happenings

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Click the images for event details



PARTICIPATION • CONTRIBUTION

### MISSION STATEMENT

To promote and improve the construction industry through education of the Association's membership and education of young people.

The Association will work to define and encourage high ethical standards of conduct among its members and will promote the fraternity of the construction industry through social interaction.

EDUCATION • ACHIEVEMENT



# Department of Labor announces proposed changes to clarify regulations on authorized employee representation during workplace inspections

**August 29, 2023**

WASHINGTON – The U.S. Department of Labor today announced a notice of proposed rulemaking to revise regulations regarding who can be authorized by employees to act as their representative to accompany the department's Occupational Safety and Health Administration compliance officers during physical workplace inspections.

Specifically, the proposed rule clarifies that employees may authorize an employee, or they may authorize a non-employee third party if the compliance officer determines the third party is reasonably necessary to conduct an effective and thorough inspection.

The proposed changes also clarify that third-party representatives are not limited to industrial hygienists or safety engineers, two examples included in the existing regulation. Third-party representatives may be reasonably necessary because they have skills, knowledge or experience that may help inform the compliance officer's inspection. This information may include experience with particular hazards, workplace conditions or language skills that can improve communications between OSHA representatives and workers.

"Congress considered worker participation a key element of workplace safety and health inspections when it passed the Occupational Safety and Health Act," explained Assistant Secretary for Occupational Safety and Health Doug Parker. "This proposal aims to make inspections more effective and ultimately make workplaces safer by increasing opportunities for employees to be represented in the inspection process."

In addition to the NPRM's proposed revisions, OSHA is also seeking public comment on the criteria and degree of deference OSHA should give to employees' choice of representative in determining whether a third party can participate in an inspection.

The Occupational Safety and Health Act gives the employer and employees the right to have a representative authorized by them accompany OSHA officials during a workplace inspection to aid the investigation. Employee participation and representation is critical to an inspector's ability to complete a thorough and effective workplace investigation and helps OSHA gather information about the job site's conditions and hazards.

The proposed revisions do not change existing regulations that give OSHA compliance officers the authority to determine if an individual is authorized by employees and to prevent someone from participating in the walkaround inspection if their conduct interferes with a fair and orderly inspection, or to limit participation to protect employer trade secrets.

Submit comments at Regulations.gov, the federal eRulemaking portal by Oct. 30, 2023. Include Docket Number OSHA-2023-0008 on all submissions. Read the Federal Register notice for more information.

<https://www.osha.gov/news/newsreleases/national/08292023>

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Release Number: 23-843-NAT



# U.S. Department of Commerce Invests \$1.6 Million to Support Industrial Technology Workforce Development in Rock Hill, South Carolina

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September 7, 2023

WASHINGTON – Today, U.S. Secretary of Commerce Gina Raimondo announced the Department's Economic Development Administration (EDA) is awarding a \$1.6 million grant to York Technical College in Rock Hill, South Carolina, to support workforce development and job creation in the industrial sector.

This grant will support the procurement of equipment necessary to upgrade and expand training capacity in the industrial maintenance, machine tool technology, and welding departments. This EDA investment will be matched with \$410,496 in local funds and is expected to create more than 70 jobs, and generate \$5.5 million in private investment, according to grantee estimates.

"As part of the Biden Administration's Investing in America agenda, we're ensuring that workers have the skills and resources they need to secure good-paying jobs in the communities where they live," said Secretary of Commerce Gina Raimondo. "This EDA investment will increase training opportunities for the people of Rock Hill and create pathways to professional growth for workers, helping to meet regional industry workforce needs."

"The Economic Development Administration is pleased to provide targeted, place-based grants designed to support local workforce development programs," said Assistant Secretary of Commerce for Economic Development Alejandra Y. Castillo. "This award will accelerate the potential of the region's workforce to secure quality jobs in emerging, high-demand sectors."

"You'd be hard pressed to find a stronger engine for workforce development in this region than York Technical College. This institution is laser focused on educating students to fill high-quality, high-paying jobs," said Congressman Ralph Norman (SC-05). "This grant represents an investment not just in York Technical College, but in countless businesses throughout our area who rely on their graduates. I know the return on this investment will be significant, and I want to thank everyone at York Technical College for the outstanding work they're doing."

This project was made possible by the regional planning efforts led by the Catawba Regional Council of Governments (COG). EDA funds COG to bring together the public and private sectors to create an economic development roadmap to strengthen the regional economy, support private capital investment and create jobs.

This project is funded under the Disaster Relief Supplemental Appropriations Act, 2023, which provided EDA with \$483 million in additional Economic Adjustment Assistance (EAA) Program funds for disaster relief and recovery for areas that received a major disaster declaration under the Robert T. Stafford Act as a result of Hurricanes Ian and Fiona, wildfires, flooding, and other natural disasters occurring in calendar years 2021 and 2022. Please visit EDA's Disaster Supplemental webpage for more information.

Contact: EDA Public Affairs Department, [edamedia@eda.gov](mailto:edamedia@eda.gov)

About the U.S. Economic Development Administration ([www.eda.gov](http://www.eda.gov))

The mission of the U.S. Economic Development Administration (EDA) is to lead the federal economic development agenda by promoting competitiveness and preparing the nation's regions for growth and success in the worldwide economy. An agency within the U.S. Department of Commerce, EDA invests in communities and supports regional collaboration in order to create jobs for U.S. workers, promote American innovation, and accelerate long-term sustainable economic growth.

<https://www.eda.gov/news/press-release/2023/09/07/us-department-commerce-invests-16-million-support-industrial>



# Save the Date!

## 2024 NATIONAL CONVENTION

April 24 - 27

Crowne Plaza  
1060 Center Street  
North Augusta, SC

PROFESSIONAL  
Construction Estimators  
ASSOCIATION

PCEA's Central Savannah River Area Chapter is organizing this upcoming Annual National Convention in Augusta, and they are already two steps ahead!

Hot on the heels of the Masters Tournament, CSRA is looking to keep that fire burning...

### Convention Sponsorship Quick Takes

- ★ **Title Sponsorship**  
Own the stage with Title Billing!
- ★ **Eagle Sponsorship**  
Sponsor a seminar and join the fun!
- ★ **Birdie Sponsorship**  
Registration is inclusive!
- ★ **Past Presidents' Sponsorship**  
Honor the men and women who have lead us!
- ★ **Swag Bag Sponsorship**  
Dominate the swag bags!
- ★ **Mulligan Sponsorship**  
Attending or not, your company can still shine on the National stage!

Calling Sponsor  
and Speaker  
Prospects!

Find out how you  
can participate!

# Tell us what you want to experience at the National Convention!

*Click here to take the survey*



Your PCEA Convention Experience!

Tell us what you want from the PCEA Convention!

Our 2024 PCEA Annual Convention planning is underway, and we want to hear what you would like to experience in April!

Give us some feedback so we can create the best experience for our members and companies.

[Stay up to date!](#)

2024 NATIONAL CONVENTION  
April 24-27

1. Are you interested in attending this year's annual convention in Augusta?  
(April 24-27, 2024)

☐ Yes

☐ No

☐ Maybe

## PCEA Orlando Chapter members embark on some summer links fun!



## PCEA Orlando Chapter members gather at their monthly Brewery Social



## PCEA Triangle Chapter sharpens their aim at OnPoint Shooting Range



### Catawba Valley Chapter

Greetings from the Catawba Valley Chapter,

Our June General Membership meeting was held on Thursday, June 8th at the Fresh Chef Restaurant located at 1825 North Center St, Hickory, North Carolina 28601. In an attempt to rejuvenate "old membership" and recruit "new membership", the subject for this meeting was the benefits and value of PCEA membership. We had twenty-one (21) attendees for this meeting, including Chris Kelley, Anthony Luise and Adam Blalock from the Triangle Chapter. Eight (8) of the twenty-one (21) in attendance are employed with General Contractors representing six (6) different Companies. Yours truly opened the meeting with a brief history of PCEA, both Nationally and Locally, which included our Mission Statement and Code of Ethics. Chris, Anthony, and Adam each spoke for a few minutes about what PCEA has meant to them over the years. This actually stimulated several impromptu testimonials from a few of the "old members" as well. Closing the meeting, I gave a summary of PCEA's Certification Program and encouraged participation.

For July, our General Membership meeting was held on Thursday, July 13th. We had twenty (20) attendees for this meeting. The presenter for the evening was Luke Denton of Evolution Safety Resources. Luke gave a very educational program on Workplace Safety Solutions for the Construction Industry. Luke's program generated a lot of questions and participation from the attendees which led to several informative discussions. Nine (9) of the twenty (20) in attendance are employed with General Contractors representing five (5) different Companies.

Our August Membership meeting was held on Thursday, August 10th. We had twenty-four (24) attendees for this meeting. The speaker for this meeting was Nathan Huret, Co-Founder & Chief Engagement Officer, of HKY4Vets. HKY4Vets assists Transitioning military and Military families find economic opportunities, resources and make valuable connections in the Hickory Metro of North Carolina. Eight (8) of the twenty-four (24) in attendance are employed with General Contractors representing five (5) different Companies.

Melissa Swanson (Chapter Treasurer) and I have been diligently working on getting the membership audited and current on the website. These numbers aren't official yet, but this is where I believe us to be currently based on dues paid and/or promised to be paid.

Lifetime Member: 1  
Member Emeritus: 12  
Member Renewal: 12  
New Members: 9 (This Year to Date)  
TOTAL: 34

I am looking forward to many future positive reports to this Board from the Catawba Valley Chapter.

Respectfully Submitted,

Randall Williams  
National Director

### Triangle Chapter

Greetings from the Triangle Chapter.

Since the board meeting, we have had one social and one membership meeting. In July, we enjoyed a sweltering evening of Durham Bulls baseball against the Charlotte Knights. Dinner was provided and consisted of pulled pork barbecue, hot dogs, and macaroni and cheese. the Bulls won the game 12-5. In August, we had Nick Braun of Togonal.AI give a presentation of their AI takeoff software. There was limited amount of time for Nick to give his presentation since we were at OnPoint Indoor Shooting range and shooters needed to get to the range to squeeze off a few rounds. We are going to have someone from Togonal.AI an opportunity to give another presentation when we have more time for them to present their software.

In October, we are looking to do a membership drive social at Drive Shack or Top Golf.

We will have a sporting clay event on October 13th at Drake's Landing in Fuquay-Varina, NC. Registration is now available on the Triangle Chapter website.

We are holding our monthly meeting every third Thursday on the month at different locations. Check our website events section for the location of our meetings or give one of our board members a call to find out where we are meeting.

Respectfully submitted,

Kevin Sherron  
National Director



### Orlando Chapter

Board Members:

Hello and welcome from the State of Florida. Please see below a list of activities that the Orlando chapter has kept busy with since the last report.

PCEA Orlando, FL Chapter 22, for year 2023-2024 held our third board meeting on August 15th 2023, at PCL Constructions Office Conference Room and Online. The meeting was very well attended discussing upcoming events and other PCEA Orlando initiatives for 23-24 session.

The July member meeting was held at the normal location on 25th July 2023, 5:30PM. Showcased a GC panel discussion including JK2- Julie Holmes, Hensel Phelps - Dylan Evento, Albu & Associates - Jason Albu and Welbro - Darick Bennett.

July Monthly Social event took the team to Broken Strings Brewery, a local downtown Orlando establishment. The event was well attended with roughly 25 PCEA existing members and 3 prospective.

August Monthly Social event will take us to Ivanhoe Park Brewing company. We use the opportunity to meet and mingle with local GCs and Sub-partners in the area. Also shows support for our local establishments.

Summer Golf was a great success and even with the scorching summer heat it proved to be one of the best summer tournament in the Florida market. With great Golf On July 14th at Forest Lake Golf Club we had in attendance 22 foursomes with awesome door prizes, sponsors included Tharp Plumbing and H&M Concrete just to name a few.

Annual Steak on the Lake event is Scheduled and on the Calendar September 14th 2023 between 4-7pm, at the Orange County Sportsman Club. We are expecting a great turn out and encourage anyone from our other chapters who wish to attend.

School supply drive continued through out June and July and supplies were delivered to the A Gift for Teaching Organization on August 8th, 2023.

Still to come Fall Golf scheduled for 3rd November, more Volunteering Events and Monthly Socials including Breweries, Bowling, Axe Throwing and Clay Shooting to name a few.

Looking ahead the August member meeting will host the Allen Johnson, City of Orlando Chief Venues Officer. We are also planning or next learning and educational training, pivoting from the last one we had which was a great success. We will be conducting Estimating 101 - Framing and Drywall with well known industry professional contractors KHS&S, Anna Purna and United Walls Systems. It will be held in September at the local offices of Peak CM.

We still meet the 4th Tuesday at the Citrus Club in downtown Orlando on the 18th floor from 5:30 PM to around 8:00 PM for our official meeting, next member meeting is scheduled for August 22nd 2023.

Respectfully submitted,

Shannon Thomas  
National Director



### Columbia Chapter

Greetings from the Columbia Chapter.

We are starting out the new year with some great programs.

Our June meeting was held at the Mellow Mushroom restaurant in downtown Columbia. Bill Spangler did a presentation on the Congaree River Keepers efforts in monitoring the cleanup of the Dominion Energy accumulated coal tar waste deposits from the 1800's in the Congaree River.

Our July meeting was held at the British Bull Dog Pub in Columbia. Dylan Maines from Toga AI, a PCEA National Sponsor, did a presentation of their AI preconstruction software. Key features include auto detection, measuring, comparisons and allows multiple team members to work in collaboration on the same project.

Our August meeting was a social and networking event held at Segra Park in downtown Columbia for Fireflies baseball. We met in one of the concourse suites for food and great baseball.

Our September 14th meeting will be at the British Bull Dog Pub featuring the Mayor of Columbia Daniel Rickenmann. The Mayor will be doing a presentation on the growth and renewal construction in Columbia.

Our October 12th meeting will be held at the British Bull Dog Pub. Our program will be presented by CTS Rapid Set on a polished overlay flooring system. Another presenter will be discussing resinous flooring systems.

We will be having our Fall Golf Scholarship Tournament on October 27 at Fort Jackson, SC.

If you are in the Columbia area on the 2nd Thursday of the month, you are welcome to attend our membership meeting at the British Bull Dog Pub at 1220 Bower Pkwy E-10 in Columbia, SC.

#### 2026 PCEA National Convention Update

The Columbia, SC chapter will be hosting the 2026 PCEA National Convention. We are looking at Columbia, Myrtle Beach, Charleston, Mt. Pleasant and Hilton Head Island South Carolina as possible convention sites. We are also looking at Savannah GA.

We have contacted the Chamber of Commerce organization in each of these areas to request proposals for our 2026 convention. The Marriott Hotel group will not have 2026 pricing until January 2026. We are planning to have pricing and hotel information to present to the board at our February 2023 board meeting.

Respectfully Submitted,

Glenn Hessee  
National Director

### Central Savannah River Area Chapter

#### Board for 2022-2023 Term:

- President, David Eller, Georgia Drywall
- VP: Membership, Mark Stephens, Cost Segregation Services VP Programs, Steve Munn, MAI Risk Advisors
- Secretary, Sara Lord, Portable Services
- Treasurer, David Eller
- National Director, Steve Munn

#### Recent Speakers:

- February – Sara Lord, All-Star Party and Rentals
- March – Jeb Blount Jr, Comcast Fiber and SalesGravy.com
- April – Whittney Brown, Bonitz Flooring

#### Social Events:

- In February we also hosted a Valentines With Elvis night at Sole in downtown Augusta with Stroll Magazine where we had about 40 people enjoy an excellent Elvis impersonator, food, drinks and fellowship.
- We are planning a corn-hole tournament and low country boil at Spring Lakes clubhouse on April 25th for members and guests.

#### Membership:

- New member, Jeff Drake, Nandina, Inc. a professional service company offering high-value engineering, surveying, and project management with locations in Georgia, Ohio and South Carolina.

#### Golf Tournament

- We have pinned down October 23rd for our annual scholarship fundraiser golf tournament at West Lake Country Club.

#### Scholarship Recipients for 2023

- Our national scholarship nominee is William Darley of Lakeside High School who is going to study Construction Management/Building Science at Southern Union Community College then Auburn.
- Rico Castillo of Augusta Tech, studying HVAC Technology
- Joseph Hudson of East Forsyth High School, studying Construction Management at Georgia Southern. Katherine Seifert, dual enrollment at Lyndon Academy and Chattahoochee Technical College attending Oklahoma State University to study Fire Protection and Safety Engineering.
- Tom Riley of Georgia Southern University studying Construction Management.

#### Newsletter

- If anyone wants to subscribe to our newsletter, please let Kat know at [ksanders@cce-inc.com](mailto:ksanders@cce-inc.com).

#### Convention 2024 News

- Signed contract with The Crowne Plaza in North Augusta for convention 2024.

Respectfully submitted,

Steve Munn  
National Director



# National Board of Directors

## 2023 - 2024



**Trevor Hamilton**  
National President  
Willis Estimating  
Orlando, FL



**Adam Blalock**  
National Past President  
Carolina Concrete Coatings  
Raleigh, NC



**Anthony Luise**  
National President-Elect  
Army of Painters  
Raleigh, NC



**Rob Bauer**  
National Vice President  
Construction Cost Services  
Orlando, FL



**Chris Kelley**  
National Secretary  
J.D. Beam  
Raleigh, NC



**Ben Carter**  
National Treasurer  
Wood Partners  
Charlotte, NC



**Randall Williams**  
Executive Director  
Clayton Engineering & Design  
Hickory, NC



**Steve Munn**  
Executive Director  
MAI Risk Advisors  
Augusta, GA

## Chapter National Directors

**Randall Williams - Clayton Engineering**  
Catawba Valley National Director  
**Andrew Ward - Airo Mechanical**  
Charlotte National Director  
**Glenn Hessee - 84 Lumber**  
Columbia National Director  
**Steve Munn - MAI Risk Advisors**  
Central Savannah River Area National Director  
**Shannon Thomas - WG Yates**  
Orlando National Director  
**Wesley Ferree - Guaranteed Supply Co.**  
Triad National Director  
**Kevin Sherron - Core & Main**  
Triangle National Director



Professional Construction Estimators  
Association of America, Inc.

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### Find us on the web

[www.pcea.org](http://www.pcea.org)